



Allen: He went into detail how they are doing the same thing in Iowa and nobody is moving; the feedback is positive from the residents, families and team. Their goal is to have residents to live there until the end of life. They even asked about hospice to keep residents in place.

Darcy Higgins, EDA: At the last public hearing it was questioned if sold to a for profit entity what will happen to the rents, go up?

Allen: He explained all rents go up eventually, but he does not know now when or what kind of services are offered and needed. The team is the biggest expense (wages) and they continue to need/want more money and he explained how other expenses are disbursed and its effect on rents. Rents will go up sometime and amounts are unknown. They will look at it diligently and that is why they hire a good management team. It is a balancing act.

Tony Nelson, EDA: Questioned Marlene if there were more questions from the current residents.  
Schauland: Not really, just the one.

Nelson: We want to retain the residents.

Allen: The local team has to be the eyes and ears for the management team; like food and activities. They aren't a large company or dictatorship; the local team choses what works best. We (corporate) don't say there won't be any more bingo if that is what this facility likes. They want to know what the residents like and enhance on those things. He is passionate to make sure the management team is doing the best things.

Nelson: Questioned Dickson if the sale goes through on January 30, will the transition from Tealwood (current management company) be flawless and smooth.

Dickson: From the management side, throughout the years, they have gotten good at transitions and are used to working with current teams and try to make it seamless.

Marlis Knowlton, City Clerk: For the record, no written comments were received for this hearing.

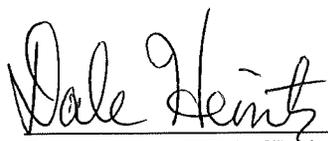
Higgins: As a board, Arbor is an asset for the community and we want to keep it that way and the transition to a new management company will hopefully keep it an asset and make it even better. This is not an easy decision. We feel based on the background of this group, buying and managing it will be better.

Heintz and Tom Aleshire EDA: Both agreed and comment to Higgins, well said.

The public was asked (more than once) if there were any other comments. None heard.

Heintz: The public hearing was declared closed and the regular EDA meeting was reopened.

  
\_\_\_\_\_  
**Marlis Knowlton, Clerk/Treasurer, date**

  
\_\_\_\_\_  
**Dale Heintz, EDA Chair, date**

